FRIENDSHIP DENTAL LABORATORIES

A proud member of DENBRIGHT DENTAL LABS

Welcome to Friendship Dental Laboratories

Est. 1973 | Baltimore, MD, Rosedale, MD

About Friendship Dental Lab

Full service dental lab including a full line of high-end dental prosthetics for cosmetic dentistry (full arch, single and multi-unit anterior crowns and bridges, and veneers), general dentistry (single and multi-unit posterior crowns and bridges), implants (single unit, bridge, and full mouth), occlusal appliances, and more.

Education Partnerships: University of Maryland Dental School since 1980, Howard University since 1990, Department of Veterans Affairs since 1995, Johns Hopkins Dental Clinic since 2000.

Contact me to get started:
Friendship Dental Lab
George Diacoloukas
410-218-3337 (Cell)
george@friendshipdentallab.com

iTero

"Search "Friendship Dental Lab" or by Company ID (2034) through "add preferred lab" or connect through tech support (800-577-8767).

"I have worked with Friendship Dental Lab for about 20 years when I started my own business upon my dad's retirement. A better lab you will never find, the professionalism, thoroughness, attention to detail, and the kindest people. The entire lab is outstanding and most importantly, my patients are very pleased. Their work has stood the test of time."

– Dr. Harry M. Lohmeyer

FRIENDSHIP DENTAL LABORATORIES

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The Denbright Scanner Program

One Platform. One Seamless Digital Workflow.

Bring the future of dentistry into your practice, with **no upfront capital investment** . Denbright Dental Labs partnered with Align Technology to deliver the industry-leading iTero Lumina™ scanner, powering both restorative and Invisalign workflows.

Why Practices Choose Denbright

No Upfront Capital Investment

Receive an iTero scanner by committing to only $3,000/month in **NEW** lab volume

All-in-One Digital Workflow

Submit restorative and Invisalign cases seamlessly

Full Support

Installation, training, and ongoing lab support included

Flexible & Scalable

Send cases to one or all 7 Denbright labs

Why Go Digital?

- Faster, more efficient workflows
- Improved case acceptance
- Better patient experience
- Scalable practice growth

Simple Onboarding

- In-office installation
- Virtual training
- Dedicated support teams
- CE & ongoing education

"The iTero scanner has transformed my practice beyond impressions, it's reinvented the exam process. With the Align Oral Health Suite, I can clearly show patients their gum health, alignment, and bite, share instant reports, and even simulate outcomes, driving earlier diagnosis, better understanding, and higher case acceptance."

– Dr. Steven Glassman

Denbright.com/scanner-apply

DENBRIGHT DENTAL LABS + align

This isn't just a scanner.

It's the connection point between two of the most trusted names in dentistry – Denbright and Align. By participating in the program, your practice gains digital access to Denbright's platform of **7 established, top-tier dental laboratories**.

	Type of Lab	Known For	Location	Accepts Digital & Analog
Absolute Dental Services	Full Service	Complex Cases	Durham, NC	✔
Burbank Dental Lab	Full Service	Turnaround	Burbank, CA	✔
D&S Dental Lab	Full Service	Implants	Waunakee, WI	✔
Friendship Dental Lab	Full Service	Dentures	Baltimore, MD	✔
Frontier Dental Lab	Restorative	Veneers	El Dorado Hills, CA	✔
Jason J. Kim Dental Aesthetics	Restorative	Hand-layered Crowns	Port Washington, NY	✔
Nu-Art Dental Lab	Full Service	Crowns	Brookfield, WI	✔

Who to Contact at Each Lab

Absolute Dental Services
Tracy Nelson
919-408-9911 (Cell)
tracy@absolutedentalservices.com

Burbank Dental Lab
Jason Goldstein
818-355-9969 (Cell)
jason@burbankdental.com

D&S Dental Lab
Joe Marriner
608-225-2653 (Cell)
jmarriner@dnsdental.com

Friendship Dental Lab
George Diacoloukas
410-218-3337 (Cell)
george@friendshipdentallab.com

Frontier Dental Lab
Gil Villavecer
714-930-6903 (Cell)
gil@frontierdentallab.com

Jason J. Kim Dental Aesthetics
Marcello Allegra
516-660-1462 (Cell)
mallegra@jjkda.com

Nu-Art Dental Lab
Kenneth J. Eichstaedt (KJ)
262-501-4201 (Cell)
kj@nuartdental.com

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How it works

The iTero Lumina™ scanner is powered by **iTero Multi-Direct Capture™ (MDC) technology**, designed to quickly[3] and accurately[1] capture more data[4].

3x larger field of view[4] and maximum capture distance of 25mm, designed to **scan 2x faster[3]** and simplify the capture of challenging areas for dentures, palates, edentulous spaces, and other complex cases.

Visualize your cases with **photorealistic 3D models[5], HD intraoral camera** and **iTero™ NIRI images** (Near Infra-Red Imaging) to aid in multi-modality assessments and efficient treatment planning.

Key benefits

Superior clinical accuracy[1] for high confidence in your results

- Achieve predictable and repeatable first-time restoration fit[2] from a single unit crown to removable prosthetics, thanks to superior full-jaw accuracy compared to competitors[1].

Outstanding simplicity for highly efficient workflows

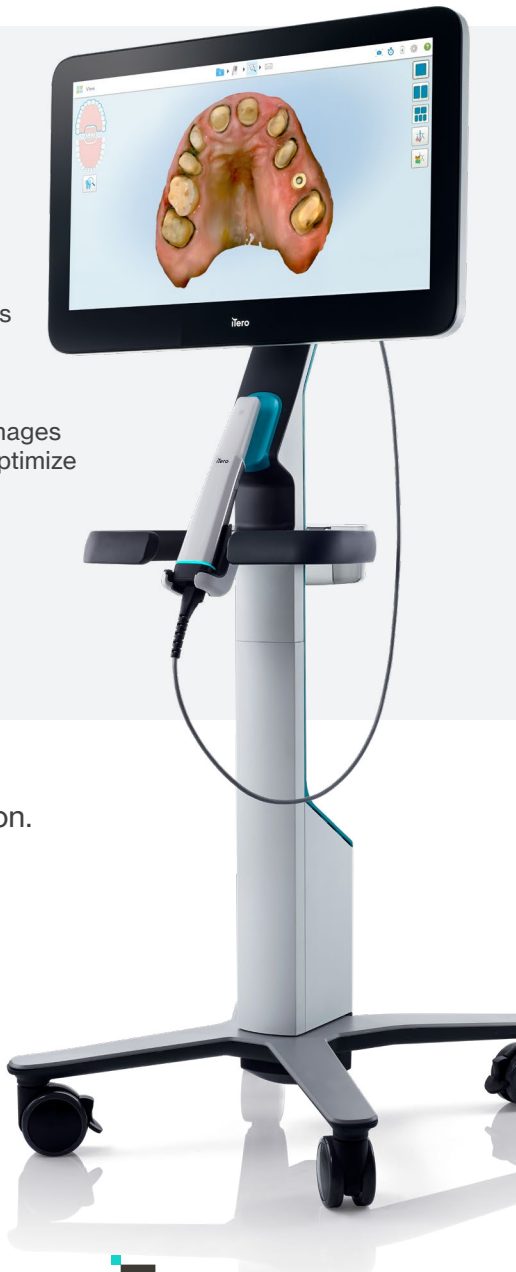
- Experience remarkable efficiency by capturing single unit crowns to full arch preparations in a single pass.

One device for endless possibilities

- Leverage versatility with photorealistic 3D models, HD intraoral camera, and iTero NIRI images that aid in interproximal caries detection – all in one device – to minimize chair time and optimize workflows and footprint.

Elevated patient experience for exceptional care

- Offer a quick and comfortable experience[6] for your patients.
- Increase patient engagement and understanding with patient-centric views of their oral health condition.



See what the iTero Lumina™ scanner can do for your practice.

Contact your Align representative or visit itero.com for more information.

1. Based on bench testing conducted using ADA/ANSI 132 standard Model simulating “long distance accuracy (full jaw measurement)” in July 2024. Method: Comparative test to evaluate full arch accuracy (global accuracy), repeatability and reproducibility of intraoral scanners as described in ADA standard 132 [2015]; Sample definition: 3 operators performed 30 repetitive scans with each tested scanner.; Sample size: n=90 (3x30) scans for each scanner tested; Tested scanners: iTero Lumina; Trios 5; CS3800; Medit i700; Allied Star; Results: The accuracy of iTero Lumina is significantly higher than that of all 4 competitors; with a reduction of total error ranging from 0.11% to 0.46%. Accuracy was defined as the accumulated average error + STD of all measurements specified in the standard. Data on file at Align Technology, as of August 26, 2024. 2. Based on bench testing conducted in June 2024 according to ADA/ANSI 132 standard requirements for long distance full jaw accuracy (average error =0.03% - 0.24% < 0.25%), crown accuracy (average error =0% - 0.9% < 1%) and inlay accuracy specimens (average error =0% - 0.4% < 1%). Data on file at Align Technology, as of August 26, 2024. 3. Compared to the iTero Element™ 5D imaging system with tolerance AVE=±0.1 operating at a working distance from 0-20 mm. Data on file at Align Technology, as of November 15, 2023. 4. The iTero Lumina intraoral scanner offers 3x larger field of view designed for more surface area capture enabling faster scanning.*Compared to the field of view of the iTero Element 5D imaging system, when the iTero Lumina™ intraoral scanner’s scanning distance is 12 mm. Data on file at Align Technology, as of November 15, 2023. 5. Based on clinical data collected in January 2024 of n=15 subjects who participated in a clinical study with iTero Lumina intraoral scanner. Data reviewed by Invisalign trained practitioners (Orthodontists and GPs) in conjunction with Align clinical team. Data on File at Align Technology, as of January 31, 2024. Can not be used to imply that intraoral photographs may not be needed for practice patient records. 6. Compared to iTero Element 5D imaging system wand. Data on file at Align Technology, as of November 15, 2023.

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iTero lumina™

Scanner Program Terms and Conditions

This offer is valid for new or additional business sent to Denbright Dental Labs.

Parties Involved: Between Denbright Dental Laboratories) and the dental practice (Practice).
Purpose: Provides the Practice with an iTero intraoral scanner (Scanner) to support digital restorative workflows connected to Denbright's lab network.
Effective Date: Starts when signed by both the Practice's authorized signatory and Denbright's representative.
Additional Revenue Definition: Revenue from restorative cases that exceeds the Practice's pre-agreement average monthly revenue from Denbright labs (based on the trailing 12 months).

1. Purpose
The agreement covers the use of the provided Scanner for restorative work through Denbright's affiliated labs.

2. Denbright Lab Platform
- Practice gets digital access to Denbright's network of labs: Frontier Dental Laboratory, Burbank Dental Lab, D&S Dental Laboratory, NuArt Dental Inc., Friendship Dental Laboratories, Jason J. Kim Dental Lab Aesthetics, Absolute Dental Services.
- Labs handle all types of restorative cases, from single-unit crowns to full-arch rehabilitations.

3. Scanner Selection & Monthly Revenue Requirement
- Practice must generate a minimum additional revenue of $3,000 USD per month per scanner (for Lumina Pro - Cart or Mobile model).
- $599 onetime setup fee for new customers, per scanner
- Revenue is based on restorative cases submitted to Denbright's labs, using standard fee schedules.
- Calculated monthly on the 1st of the following month; total from all cases per office.
- Practice must keep their account current.
- If minimum not met for two consecutive months, Denbright can terminate immediately and require scanner return.

4. Agreement & Termination
- Not a financial lease.
- Either party can terminate with 30 days' written notice.
- Upon termination, Practice must ship the scanner (in good working condition) at their expense within 7 business days.
- Provide shipping tracking and office info to info@denbright.com.

5. Ownership & Use
- Scanner remains Denbright's property.
- Practice cannot sell, lease, relocate, or transfer it.
- Use only for patient care and lab submissions, following manufacturer instructions and laws/regulations.

6. Support & Training
- Includes software licensing, installation, onboarding, and team training.
- Denbright (with Align Technologies) provides ongoing technical support, virtual/in-office training.
- Additional Continuing Education available on a time-and-materials basis at Practice's request.

7. Set Up Fee and Early Exit Fee
- Practice agrees to pay Denbright a one-time setup fee of $599 USD per Scanner ("Setup Fee") upon execution of this Agreement and prior to delivery of the Scanner. Practice agrees to pay Denbright a one-time early exit fee of $999 USD per Scanner ("Exit Fee") if the practice exits the program for any reason within the first calendar year of contract start.

Scanner Program FAQs

How long does it take for a customer to receive a scanner once they are approved by Denbright?
Usually delivery, install and training can be scheduled immediately when application and agreements are signed. The scanner can typically be delivered in 1 -2 weeks.

We have one practice that wants a scanner but there are 3 doctors in the practice, each with their own account. Will they each have to commit to the monthly revenue requirement?
No. The monthly revenue requirement is based on the organization. We do require all accounts to be in the same physical location. Your goal can be achieved through traditional or digital impressions.

Do we need to send all our cases to one lab?
No, you have access to all 7 Denbright Dental Labs.

When does the monthly commitment start?
Commitment starts the day both parties have signed the contract. Send impressions or scans from any scanner.

Do I have to pay to ship the scanner back?
Yes, it is the office's responsibility to handle and pay for shipping if exiting the program. Please keep the original box. One can be provided for a fee. Denbright will provide guidance and shipping details.

What are the lab prices?
We do not price match, and each lab has its own fee schedule. The lab's fees are set for 2026.

Do Invisalign cases count towards the commitment?
No, only cases sent to Denbright labs count towards the commitment.

Can I still send analog cases?
We encourage you to reach 75% digital submissions in 3 months as a goal. Analog impressions count towards the commitment, but typically, cases have higher prices and turnaround times.

I'm already doing digital dentistry, do I need iTero training?
Training is key to receiving the best restorations from the lab, even if you are experienced with legacy iTero units or other scanners.

Is there a path to owning the scanner?
No, our program is built to have Denbright take on all the risk and capital expenditure.

Classic Fee Schedule

METAL FREE RESTORATIONS: *7-10 DAYS IN LAB*

Sculpture Full-Contour Zirconia Crown	$120
Sculpture Full-Contour Zirconia Bridge	$131
Sculpture Esthetex Crown	$153
Sculpture Esthetex Bridge	$175
IPS e.max Crown, Inlay, Onlay	$153
IPS e.max Bridge	$176
IPS e.max Veneer	$176
Porcelain Fused to Zirconia Crown	$186
Porcelain Fused to Zirconia Bridge	$193
ZOE CAD/CAM Temporary	$55
Diagnostic Wax Up	$28
Modeless - Subtract $10	

METAL RESTORATIONS: *10 DAYS IN LAB*

Full Cast Crown, Inlay, Onlay[1]	$109

PORCELAIN FUSED TO METAL: *10 DAYS IN LAB*

PFM Crown[1]	$153
PFM Bridge[1]	$160

IMPLANT RESTORATIONS: *15 DAYS IN LAB*

Screw-Retained Zirconia Crown	$399
Screw-Retained UCLA PFM Crown[2]	$272
FDL A.I. Ti. Abutment Only	$209

[1]Noble, High Noble White & High Noble Yellow alloy extra
[2]Parts & Alloy Billed Separately

ALL-INCLUSIVE IMPLANT SOLUTIONS: *15 DAYS IN LAB*

A.I. Ti. Abutment w/Sculpture (SFCZ Pontic $139)	$446
A.I. Ti. Abutment w/Noble PFM (PFM Pontic $139)[1]	$524
A.I. Ti. Abutment w/e.max or Esthetex Zirconia	$478
A.I. Ti. Abutment w/PFZ (PFZ Pontic $175)	$499
A.I. Zr. Abutment w/Esthetex Zirconia	$524
A.I. Zr. Abutment w/e.max	$524
Angled Screw Channel	Please Call

OEM GENUINE ABUTMENTS: *15 DAYS IN LAB*

**Prices below in addition to All-Inclusive Implant Solutions*	
Genuine Biohorizons (MFR WARRANTY)	$139
Genuine Biomet 3i (MFR WARRANTY)	$90
Genuine Dentsply (MFR WARRANTY)	$125
Genuine Nobel Biocare (MFR WARRANTY)	$50
Genuine Straumann (MFR WARRANTY)	$110
Genuine Straumann BLX (MFR WARRANTY)	$165
Genuine Zimmer (MFR WARRANTY)	$90

DIGITAL DENTURES: *5-10 DAYS IN LAB*

Price does not include stone model, duplicate model, bite block or custom tray	
Lucitone Digital Print™ Resin and IPN 3D™ Teeth	$378
**Above denture includes set-up, finish, teeth, and 1 reset*	

CONVENTIONAL DENTURES: *8 DAYS IN LAB*

Price does not include stone model, duplicate model, bite block or custom tray	
Standard w/Fibered Acrylic & Standard Teeth	$259
Premium w/Lucitone 199® & Premium Teeth	$435
**Above dentures include set-up, finish, teeth, and 1 reset*	
Soft Reline	$154
Hard Reline	$116

FRIENDSHIP DENTAL LABORATORIES

Classic Fee Schedule

PARTIAL DENTURES: *8-18 DAYS IN LAB*	
**Price does not include stone model, duplicate model, bite block or custom tray*	
DuraFlex/VisiClear Flexible, w/ Standard Teeth	$264
**Above partial includes set-up, finish, teeth, and 1 reset*	
Acrylic Partials	
1 tooth (no clasps)	$98
Add Wrought Wire Clasp	$22
2-4 teeth (w/ 2 clasps)	$215
6-8 teeth (w/ 2 clasps)	$220
9+ teeth (w/ 2 clasps)	$259
Metal Framework	
Cast Partial Complete	$319
Premium Cast Partial Complete	$429

A delivery fee ($7 local courier, $9 UPS/FedEx) & an infection control fee of $3 is applied per invoice.
Prices subject to change without notice.
*Modeless crowns have no delivery charge.

ACRYLIC NIGHTGUARDS: *7 DAYS IN LAB*	
**Price does not include stone model, duplicate model, bite block or custom tray*	
High-Impact Clear Hard	$98
Comfort Hard/Soft	$109
Digital Nightguard	$127

ADDITIONAL ITEMS: *1-3 DAYS IN LAB*	
Base Plate & Bite Block	$33
Custom Tray	$33
Stone Model	$12
Duplicate Model	$12

Guidelines and Guarantees

Crown and Bridge
For a period of three (3) years (from the original invoice date), we will remake any fixed restoration that fails due to a lab error AT NO CHARGE. Return case with original restoration(s), impression(s), model(s), die(s), etc. If the original case is not readily available, a new case will be made at our regular fee & a credit will be issued when original case is returned. Guarantee does not apply to shade changes or re-prepared teeth. Should a dentist instruct Friendship Dental Lab to proceed against a lab recommendation, this warranty will be void and additional fees may apply.

Cast-Partials
For a period of one (1) year, we will guarantee any cast-partial frame that does not fit the original master model AT NO CHARGE. Return casting with original model.

Removable Prosthodontics
For a period of one (1) year, we guarantee dentures against breakage and will repair them AT NO CHARGE. Return dentures. Immediate partials and immediate dentures are not covered by warranty.

Terms & Conditions
Friendship reserves the right to forward any delinquent accounts to collections; at this time credit will no longer be extended & all product guarantees will be null and void. Product and alloy charges are subject to change without notice.

FRIENDSHIP DENTAL LABORATORIES

FRIENDSHIP MODELESS CROWN

Single Posterior, Full Contour Zirconia Crown

ONLY $99

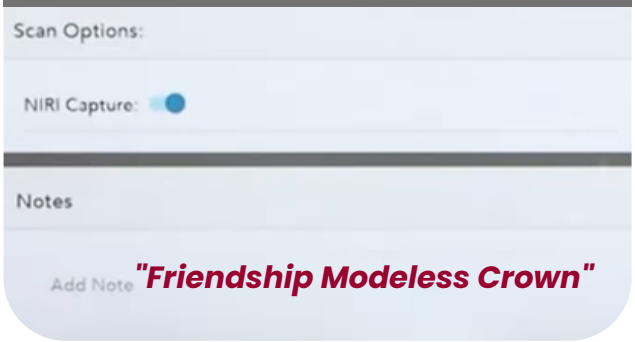
Our modeless Zirconia posterior crowns are designed and finished by world-class technicians supported by the best materials, to produce not only esthetically pleasing but also functionally superior restorations!

Value-priced at $99 per unit, our modeless Zirconia posterior crowns are the best choice for your daily restorations.

- Available in the Vita Classic Shades
- Monolithic Zirconia
- 8 days in-lab turnaround time
- Ideal for posterior restorations
- Only digital scans are accepted
- No PVS impressions

FRIENDSHIPDENTALLAB.COM

Look for this RX on your iTero Lumina scan and make sure you specify **“Denbright Modeless Crown”** in the Notes section as shown below in red



You must specify "Friendship Modeless Crown" on your iTero “New Scan” notes to get the $99 pricing.

A proud member of DENBRIGHT DENTAL LABS

MEET OUR NEWEST DIGITAL PRODUCTS

LUCITONE DIGITAL PRINT DENTURES

The Friendship Digital Dentures System enables the swift creation of today's most comfortable and technologically advanced dentures.

Friendship Digital Dentures have these advantages over traditional dentures:

- Reduced Chair Time
- Reduced Cost
- Superior Aesthetics
- More Accurate and Comfortable
- Enhanced Overall Experience

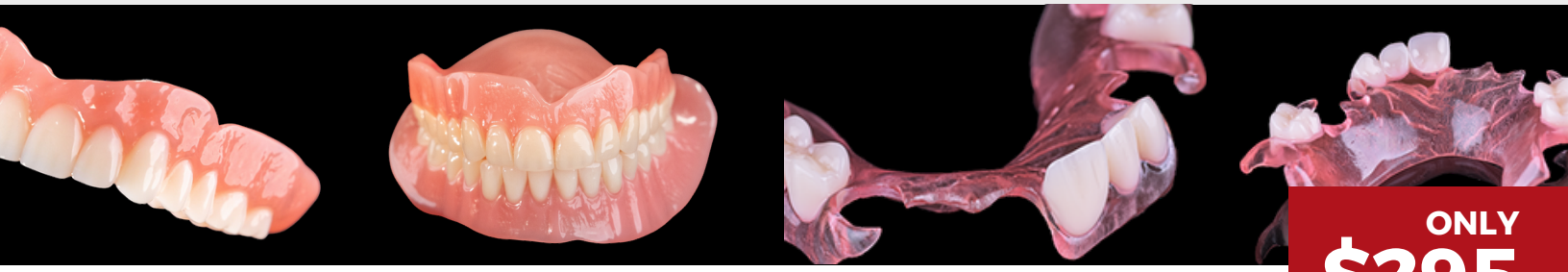
Questions?
Contact us at (410) 780-7700

FRIENDSHIP DENTAL LABORATORIES

CERTIFIED Dentsply Sirona Lucitone Digital Print Laboratory

BrightFLEX 3D

FLEXIBLE PARTIAL



ONLY **$295**

up to 5 teeth

BrightFLEX **3D** is a breakthrough in digital removable prosthetics.

This 3D-printed flexible partial is stronger, more precise, and more efficient than traditional hand-processed options.

Built for digital workflows. Engineered for real-world durability.

- 5-Day Digital Turnaround
- Digitally Archived for Life
- Exceptional Fit & Comfort
- Clinically Proven Strength

"BrightFLEX 3D has drastically reduced my chair time. My patients consistently tell me it's the most comfortable and secure partial they've ever worn."
- Dr. Shaun Janvier

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